

Business History

Tell us about your business. If available, provide brochures, news clippings or other materials that explain more about your company, products or services.

Business Type

- Construction Finance, Insurance and Real Estate
 Manufacturing Retail Trade Transportation Services
 Wholesale Trade Other (describe)

List Types of Products/Services

Describe your Customer Type and Target Market

List Key Customers

List Major Competitors

Describe your Company's Competitive Advantage

Describe Future Plans for Growth/Expansion

Is your business seasonal?

- Yes No Which months are slowest and why?

Does any one customer comprise more than 20% of sales?

- Yes No Explain:

Does any one supplier comprise more than 20% of purchases?

- Yes No

Do accounts payable or receivable of 60 days (and older) comprise more than 25% of total?

- Yes No Explain:

Signature of Applicant's Principal

Date

Print Name

Title